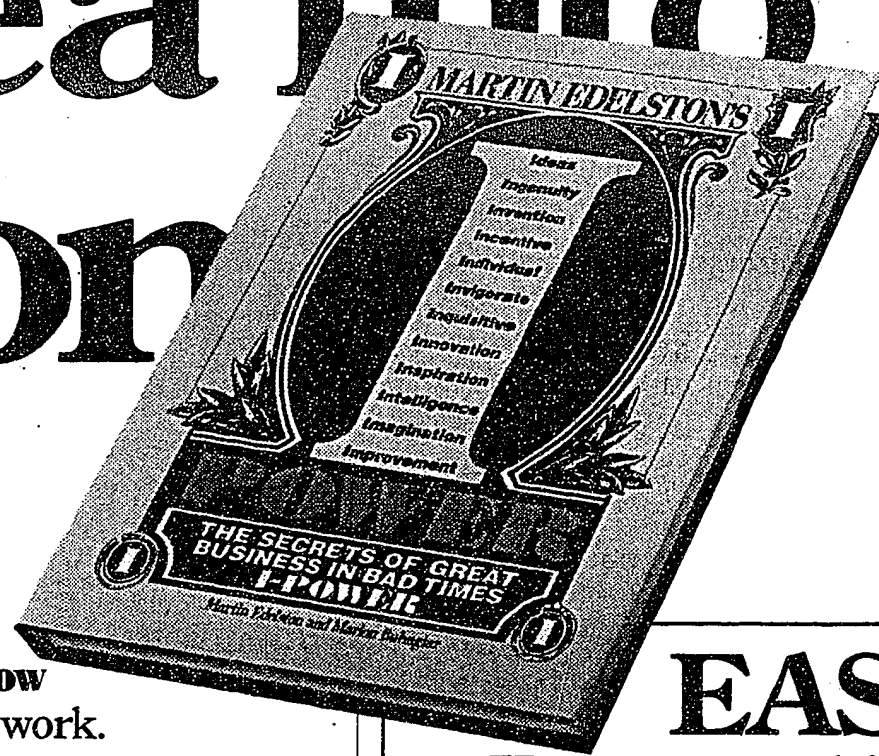


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We sell ideas that work. And I'd like to give the most powerful of them to you now. Start right here...

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Would you pay \$10 for each one of them?

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Would you pay \$2 for one of them?

I did. To a young lady who spotted a way to put \$10,000 back in our pocket in one order with a new vendor. *Full details on page 63.*

Would you pay nothing for one of them?

I did. To a supplier who found how to simplify what he was doing for us, and passed the savings on without even being asked. *Full details on page 80.*

Am I taking advantage of these people? Not at all! I'm building their futures, at the same time that I'm building my own.

These people have made small fortunes in the larger and larger profit sharings — and orders for the supplier. *See full details on page 129.*

No wonder each of them gives me an average of 200 ideas a year!

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• How to do things right the first time. *Page 76*

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