

At last! A well-known, widely experienced practicing attorney shows you

HOW TO AVOID LAWYERS

A breakthrough in FRANK SELF-HELP ADVICE that the public has long deserved from the legal profession—so that you can stop “running scared” in legal matters—so that you protect your rights, avoid traps, handle legal papers with surety and safety—take the INSIDE TRACK in handling the LEGAL BACKBONE OF YOUR LIFE—often at a TREMENDOUS SAVING in time, worry and lawyers’ fees!

Yes, at last! A successful attorney, in down-to-earth, nontechnical language, shows you how you often can AVOID LAWYERS... and yet keep yourself in a towering POSITION OF STRENGTH in almost any “legal” situation.

This practicing lawyer—formerly a Special Assistant State Attorney General and a Legal Officer in the Air Force—has done a long-needed job; he has clearly condensed the BASIC methods and techniques that account for a large percentage of most legal advice. So you get this advice from a practicing attorney made EASY to understand and EASY to use almost as swiftly and surely as though you had gone to your own lawyer and had written a check for his fee.

See For Yourself At NO RISK! What To Do—Say—Sign Or Not Sign—

When you are offered a business proposition—when you climb out of a wrecked car—when you need a mortgage—when you owe money...

THEY TRIED TO STOP US—AND FAILED!

Sued for ‘Principle’

L.I. Attorneys Fail to Bar Ad For Book on Shunning Lawyers

An action brought by two Long Island lawyers seeking to halt what they claimed was “disparaging” and false advertising for a book entitled “How to Avoid Lawyers” has been dismissed in state Supreme Court.

(The Court) dismissed the motion for an injunction on the ground that the lawyers failed to show a cause of action...The author, an attorney in Florida, was not a defendant.

(The Court) said in its decision published today under Supreme Court, Nassau County...“There is no showing that the plaintiffs have been defamed. If libel there was—and the court by no means finds this to be true—it was not sufficiently particular to constitute a libel of the plaintiffs.”

(The Attorney) who is in partnership with his son...said he brought the action “out of principle” in behalf of himself and his profession after seeing the advertisement in the paper. “Somebody had to do something,” he said.

(The Attorney) said he was particularly annoyed by one part of the ad which said, “A breakthrough in frank self-help advice that the public has long deserved from the legal profession—so that you can stop ‘running scared’ in legal matters—so that you protect your rights, avoid traps, stop being cheated, handle legal papers with surety and safety, take the inside track in handling the legal backbone of your life—often at a tremendous saving in time, worry and lawyers’ fees.”

(The Attorney) who said he was “encouraged” in his action by the Nassau Bar, added that he also was upset over another section of the ad which said, “A complete chapter on how to know when you really need a lawyer and how to find a good lawyer and get the most out of his services...”

The plaintiffs said in their complaint that the advertisement “was meant and was intended to be understood to mean by those who read it, that the entire legal profession, including the plaintiffs...are not trustworthy...are not informed in the law...are cheaters and as a consequence ought to be avoided.”

In dismissing the action, (The Court) saw the ad in a different light and said that the plaintiff’s objection “is not justified by a fair reading.”

(The Court) also held that there was no showing by the plaintiff that the advertisement was false “and, even if it were, the plaintiffs have no authority to enforce the allegedly violated statutes.” Enforcement would have to come from the district attorney or the attorney general, (The Court) ruled.

(The Attorney) said he did not plan to appeal the decision. But he said that the Committee on Unethical Practice of the Nassau Bar was looking into the situation and that “future action by the Bar was possible.”

From the N. Y. LAW JOURNAL, Oct. 6, 1969

(We have removed names for obvious reasons)

and dozens more. HOW TO PROCEED, WHAT TO OFFER, WHAT TO TAKE, HOW TO COME OUT ON TOP in scores of business, domestic and personal situations—along with SPECIAL CHECKLISTS TO GUIDE YOU STEP BY STEP and A GREAT MONEY-SAVING COLLECTION OF READY-TO-USE FORMS OF MANY KINDS!

But let me give you an idea of the vast breadth and depth of this straightforward “backbone” legal advice—and especially how it is keyed to THE TEN LIFE-SITUATIONS THAT CAUSE THE GREAT MAJORITY OF “LEGAL WORK.”

1. So You Were in An Accident

How to handle the claims adjuster—how to make sure your own doctor does the right thing—get double pay for lost time, legally—when and how to settle a claim—what to do if there is no insurance...and a great deal more that you NEED to know.

2. So You're Going To Buy A House

When can you get by on an informal contract, and when is it dangerous? Is the seller entitled to 15%—10%—5%—what percentage as a deposit? What to look for in the mortgage. Is “Put it in your wife’s name” good advice? Title insurance, deeds, how to handle the closing...and a great deal more that you NEED to know.

3. So You're Going To Sell Your House

Should you pay an agent a “reasonable” fee? What fee? The discount trap. Second-mortgage do’s and don’ts. How to avoid paying “points” on money the buyer borrows. Tax savings you can make when you take a deposit. Great aid at little or no cost from your bank...and a great deal more that you NEED to know.

4. So You Think You Want A Divorce

Quick checklist of legal grounds, Lump-sum alimony; good or bad? What to do if your spouse won’t “sign.” Can both parties be “guilty”? Holding down your costs. Ins and outs of child custody. When should you settle for a legal separation...and a great deal more that you NEED to know.

5. So You're Wondering About A Will

Should you or shouldn’t you avoid probate. How to avoid “double tax” on your estate. When can a spouse break a will? Guidelines in gauging the needs of your children. Passing property “outside the will.” Do you need a will at all? Trusts that save taxes...and a great deal more that you NEED to know.

6. So You're Going Into Business

Will you be best off with a corporation? Partnership? Individual proprietorship? What is good or bad about owning all the stock? Choosing a business name. Dangers of a 49-51 stock split. The art of collecting your bills. Buy-and-sell agreements. Partnership trip-ups...and a great deal more that you NEED to know.

7. So You Owe Money And Can't Pay

What are your rights if you make partial payment? How you often can keep your car from being attached. Debts not discharged by bankruptcy. Should you ever give a creditor a post-dated check? Can you legally hide your property? The technique that gets you time and patience...and a great deal more that you NEED to know.

8. So You're Going To Be A Witness

How to handle yourself when you face a “smart” lawyer. Things not to say or do. How to make a favorable impression. How to handle “leading” questions. Making a deposition. Getting extra fees for being a witness. How to “save” a contradiction in your testimony...and a great deal more that you NEED to know.

9. So The State Wants Your Property

Do you need an appraisal? What damages can you claim? Should you go to court? Should you ever take what you’re offered? If you must have an attorney, can you regain his fees and costs? Can you ever stop them from taking your property...and a great deal more that you NEED to know.

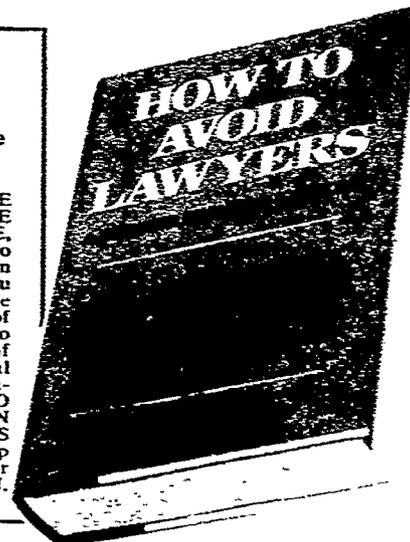
10. So You're Having Work Done On Your House

How to find a reliable contractor. Jokers to watch for in your contract. How to protect yourself against liens. Arguments with the con-

IMPORTANT NOTE:

No need to buckle down and study

YOU DON'T HAVE TO READ MORE THAN ONE PAGE, in many cases, to know why you're in trouble—why you may get into trouble—how to get out of trouble—how to WIN in scores of business, personal and family situations. NO NEED TO SETTLE DOWN AND STUDY THIS BOOK. It is set up from first to last for INSTANT ACTION.



tractor; you can win. What if a lien is filed? Do's and don'ts when you “have work done.” Watch out for the “advertising special” trick. Favorite ways to get cheated...and a great deal more that you NEED to know.

Plus—One More Crucial Chapter How To Help Your Lawyer Help You

A complete chapter on how to know when you really need a lawyer and how to find a good lawyer and get the most out of his services.

So on that special occasion when you do need a lawyer, you don't have to deal with him as a bewildered amateur...you'll be a man who KNOWS THE ROPES. For example. What your lawyer can do for you. HOW to help him do it...HOW to tell a fair fee from an unfair fee... SIMPLE PROCEDURES that make fee savings on top of fee savings... while you save your lawyer vast amounts of time and trouble, and help him win VICTORIES.

It took inside information to write HOW TO AVOID LAWYERS—the inside legal information of an attorney who knows how often a layman can “handle his own case” with excellent results; it took the legal know-how of a man who is willing to tell you how to get expert help (often FREE) from realtors, insurance agents and others—how to know instantly when another person is taking an unfair advantage... how to “shop” for a better loan or mortgage or home-improvement contract—and, IMPORTANT—how to stay inside the law and yet give yourself many dollars-and-cents LEGAL ADVANTAGES that can make an enormous difference in your life.

Would you pay a thousand dollars to have this trouble-shooting Guide on your desk, at your fingertips? Would you pay two thousand dollars for its easy-to-use advice, specially arranged for instant action?

You Are Invited To Read And Use “How To Avoid Lawyers” For One Full Month Without Risking A Cent!

Should you decide for any reason to return the book, YOUR PURCHASE PRICE WILL BE IMMEDIATELY, FULLY and CHEERFULLY REFUNDED.

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Gentlemen: Please rush me a copy of Edward Siegel's new guide HOW TO AVOID LAWYERS, #80025. I enclose \$5.98 in full payment. In addition, I understand that I may examine this book for a full 30 days entirely at your risk. If at the end of that time, I am not satisfied, I will simply return the book to you for every cent of my money back.

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Inter Bank # _____ (Find above your name)

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Acc't # _____

Expiration date of my card _____

Name _____ Please print

Address _____

City _____ State _____ Zip _____

MOST ALL THE FORMS YOU NEED ARE HERE

and many “inside track” checklists to help you understand the traps, pitfalls and MAGNIFICENT OPPORTUNITIES that wait for you every time you “sign on the dotted line.”

- Suggested average guides for settlement of an accident claim
- Authority to represent
- Checklist for real estate agreement
- Special refinancing agreement
- Special “restrictions” paragraph
- Types of ownership interests
- Contract of sale when refinancing
- Contract of sale when new owner takes back a mortgage
- Receipt for deposit, offer to purchase and contract of sale
- Sellers affidavit
- General warranty deed

- Change of ownership notice
- Checklist for house closing
- Sample loan amortization
- Mortgage
- Satisfaction of mortgage
- Statutory grounds for divorce in all states
- Form of separation agreement
- Last will and testament—married man with minor children
- Last will and testament—married man with no children
- Last will and testament—married man with grown children

- Articles of incorporation
- Corporation by-laws
- Minutes of initial meeting of incorporators and subscribers
- Minutes of initial meeting of directors
- Minutes of directors’ annual meeting
- Minutes of stockholders annual meeting
- Form of resolution authorizing loan
- Form of collection letter
- Form of letter to the sheriff
- Partnership agreement
- Stock retirement buy-and-sell agreement
- Cross-purchase buy-and-sell agreement
- Letter to creditor, suggesting bankruptcy

- Threatening letter to creditor
- Appraiser’s checklist
- “Correct or remedy” clause for contractor’s contract
- Property improvement contract—standard form
- Notice of commencement
- Standard form of agreement between owner and contractor
- Contractor’s affidavit of completion
- Form letter to contractor outlining complaints
- Second letter to contractor
- Checklist for lawyer’s fees and expenses
- Checklist for dealing with a lawyer
- Recommended minimum fees for selected legal services
- and many more

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